

# Catherine G. Tripp

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## PROFESSIONAL EXPERIENCE

- President and CEO 09/07 to present  
CGTripp Enterprises, Inc.  
o Fee-based individual financial consulting, small business marketing and reporting, managing rental properties, overseeing stock and bond portfolio, Private Investor.
- Senior Mortgage Consultant/Manager 01/00 to 09/07  
Triton Funding/Tse Financial, SF, CA  
o Residential and Commercial loan originations, train and supervise loan agents.
- Broker/Owner 04/94-01/00  
FiQuest Mortgage, a full service mortgage brokerage  
o Originate residential, apartment, commercial and mixed-use loans which are brokered to lending institutions.  
o As Business Owner, perform Marketing, Accounting, Operations, and Personnel functions.
- Regulatory Reporting Consultant 02/93-04/94  
Homestead Savings Millbrae, CA  
o Responsible for the timely completion of all regulatory reporting. This included RTC, OTS, FHLB, and FDIC requirements.
- Senior Budget Analyst 07/92- 2/93  
Bank of America (through ROMAC Professional Services, Inc.) Concord, CA  
o Designed and implemented an \$18 million, 175 employee annual budget for the Global Payments Division.
- Manager, Budgets and Performance 09/90-04/92  
U. S. Leasing, Int'l, Middle Market Division San Francisco, CA  
o Directed preparation of the annual budget, 5 Year Strategic Plan and monthly forecasts for 10 business lines representing over \$2 billion in earning assets.
- Manager, Strategic Planning 05/88-09/90  
Homestead Savings and Loan Burlingame, CA  
o Created and implemented first Company-wide operating budget, and assisted in preparation of the first Three Year Strategic Plan.  
o Prepared regulatory reporting package on all financials for FHLB
- Senior Financial Analyst 08/84-05/88  
San Francisco Federal Savings and Loan, SF, CA, World Savings & Loan, Oakland, CA  
o Analyzed the Company's mortgage loan portfolio - originations, sales, payoffs, changes in composition and yield for Board of Directors and senior management  
o Performed ad hoc financial analyses of branch acquisitions and proposed investments, compiled company wide budgets.

## EDUCATION

- Masters in International Management (MIM)  
American Graduate School of International Management Glendale, AZ 1985  
Bachelor of Arts, International Studies  
University of the Pacific, Callison College Stockton, CA 1980

## OTHER ACTIVITIES AND ACCOMPLISHMENTS

- Director (former) California Association of Mortgage Brokers, San Francisco/Peninsula Chapter  
Member, San Francisco Association of Realtors (SFAR), served on Legislative Committee  
Fluent in Mandarin Chinese, working knowledge of French  
Member, California and Hawaii Historical Societies